Goodwill Industries

Youngstown, OH

Lightcast Q3 2023 Data Set

August 2023

Parameters

Regions:

Code	Description
39029	Columbiana County, OH
39099	Mahoning County, OH
39155	Trumbull County, OH

Code Description

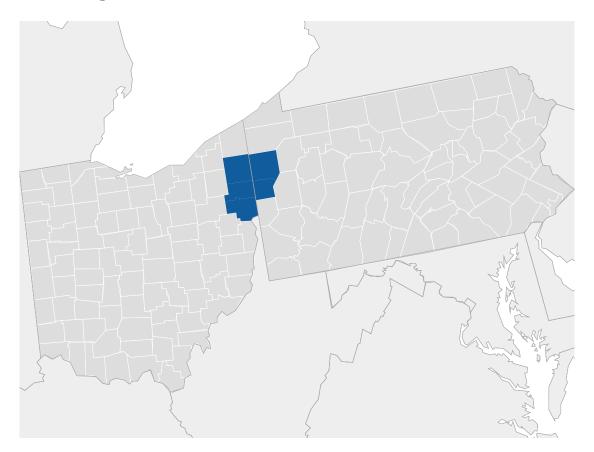
42073 Lawrence County, PA

42085 Mercer County, PA

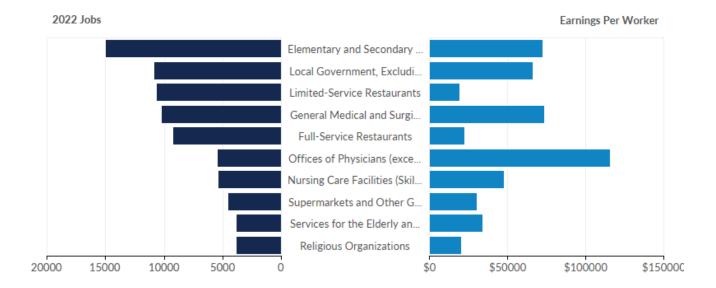
Timeframe: 2022 - 2027

Datarun: 2023.3 - Employees

Map of Selected Region



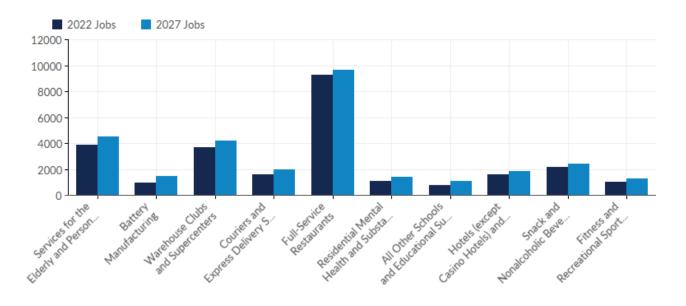
Top 20 Largest Industries



NAICS Code	Description	2022 Jobs	2027 Jobs	2022 - 2027 Change	2022 - 2027 % Change	% of All Regional Jobs (2022)	Average Earnings
903611	Elementary and Secondary Schools (Local Government)	15,033	14,566	-467	-3%	6%	\$72,627
903999	Local Government, Excluding Education and Hospitals	10,909	10,336	-573	-5%	4%	\$66,174
722513	Limited-Service Restaurants	10,691	10,785	94	1%	4%	\$19,507
622110	General Medical and Surgical Hospitals	10,223	10,094	-129	-1%	4%	\$73,875
722511	Full-Service Restaurants	9,288	9,644	356	4%	4%	\$22,493
621111	Offices of Physicians (except Mental Health Specialists)	5,499	5,395	-104	-2%	2%	\$115,613
623110	Nursing Care Facilities (Skilled Nursing Facilities)	5,438	4,639	-799	-15%	2%	\$48,004
445110	Supermarkets and Other Grocery (except Convenience) Stores	4,593	4,083	-510	-11%	2%	\$30,383
624120	Services for the Elderly and Persons with Disabilities	3,873	4,493	620	16%	1%	\$34,208
813110	Religious Organizations	3,835	3,949	114	3%	1%	\$20,362
455211	Warehouse Clubs and Supercenters	3,688	4,186	498	14%	1%	\$37,598
902612	Colleges, Universities, and Professional Schools (State Government)	2,894	2,798	-96	-3%	1%	\$49,390
902999	State Government, Excluding Education and Hospitals	2,855	2,608	-247	-9%	1%	\$102,415

441110	New Car Dealers	2,853	2,728	-125	-4%	1%	\$89,627
551114	Corporate, Subsidiary, and Regional Managing Offices	2,720	2,615	-105	-4%	1%	\$99,596
561320	Temporary Help Services	2,633	2,248	-385	-15%	1%	\$36,814
611310	Colleges, Universities, and Professional Schools	2,268	2,146	-122	-5%	1%	\$40,518
623210	Residential Intellectual and Developmental Disability Facilities	2,157	1,732	-425	-20%	1%	\$41,774
331110	Iron and Steel Mills and Ferroalloy Manufacturing	2,132	2,147	15	1%	1%	\$114,982
621610	Home Health Care Services	2,129	2,109	-20	-1%	1%	\$43,864

Top 20 Fastest Growing Industries



NAICS Code	Description	2022 Jobs	2027 Jobs	2022 - 2027 Change	2022 - 2027 % Change	% of All Regional Jobs (2022)	Average Earnings
624120	Services for the Elderly and Persons with Disabilities	3,873	4,493	620	16%	1%	\$34,208
335910	Battery Manufacturing	931	1,451	520	56%	0%	\$87,743
455211	Warehouse Clubs and Supercenters	3,688	4,186	498	14%	1%	\$37,598
492110	Couriers and Express Delivery Services	1,580	1,979	399	25%	1%	\$41,452
722511	Full-Service Restaurants	9,288	9,644	356	4%	4%	\$22,493
623220	Residential Mental Health and Substance Abuse Facilities	1,086	1,404	318	29%	0%	\$55,169
903619	All Other Schools and Educational Support Services (Local Government)	775	1,070	295	38%	0%	\$60,481
721110	Hotels (except Casino Hotels) and Motels	1,558	1,852	294	19%	1%	\$23,313
722515	Snack and Nonalcoholic Beverage Bars	2,129	2,422	293	14%	1%	\$18,712
713940	Fitness and Recreational Sports Centers	1,018	1,262	244	24%	0%	\$22,561
457120	Other Gasoline Stations	729	950	221	30%	0%	\$47,235
493110	General Warehousing and Storage	1,595	1,816	221	14%	1%	\$43,759
624210	Community Food Services	699	912	213	30%	0%	\$50,784
238210	Electrical Contractors and Other Wiring Installation Contractors	2,057	2,241	184	9%	1%	\$82,865
311412	Frozen Specialty Food Manufacturing	368	535	167	45%	0%	\$64,267

322220	Paper Bag and Coated and Treated Paper Manufacturing	480	643	163	34%	0%	\$60,401
111000	Crop Production	557	715	158	28%	0%	\$51,024
624410	Child Day Care Services	1,811	1,968	157	9%	1%	\$29,730
713110	Amusement and Theme Parks	260	413	153	59%	0%	\$38,620
624310	Vocational Rehabilitation Services	777	908	131	17%	0%	\$31,591

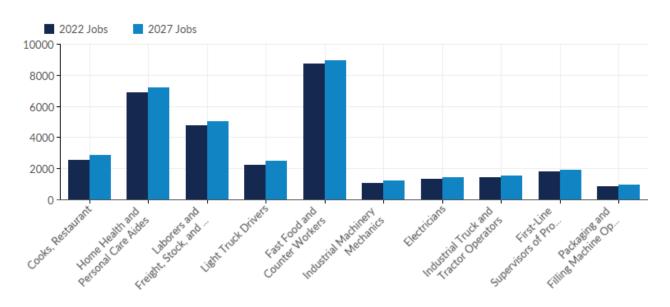
Top 20 Largest Occupations Requiring No More Than High School Diploma Or Equivalent



SOC Code	Description	2022 Jobs	2027 Jobs	Annual Openings	2022 - 2027 Change	2022 - 2027 % Change	% of All Regional Jobs (2022)	Median Hourly Earnings
35-3023	Fast Food and Counter Workers	8,729	8,948	1,967	219	3%	5%	\$10.84
41-2011	Cashiers	7,684	7,093	1,400	-591	-8%	4%	\$10.47
31-1128	Home Health and Personal Care Aides	6,901	7,191	1,147	290	4%	4%	\$12.49
41-2031	Retail Salespersons	6,457	6,225	931	-232	-4%	4%	\$12.38
53-7065	Stockers and Order Fillers	5,763	5,725	985	-38	-1%	3%	\$13.69
43-9061	Office Clerks, General	5,409	5,145	669	-264	-5%	3%	\$17.13
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	4,747	5,026	745	279	6%	3%	\$15.28
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	4,346	4,338	628	-8	0%	3%	\$13.17
43-4051	Customer Service Representatives	4,220	3,901	578	-319	-8%	2%	\$16.97
35-3031	Waiters and Waitresses	3,905	3,959	811	54	1%	2%	\$11.04
51-2098	Miscellaneous Assemblers and Fabricators	3,534	3,329	414	-205	-6%	2%	\$18.63
49-9071	Maintenance and Repair Workers, General	3,399	3,424	341	25	1%	2%	\$19.98

43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	3,393	3,170	390	-223	-7%	2%	\$17.06
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	2,915	3,006	481	91	3%	2%	\$15.83
35-2014	Cooks, Restaurant	2,520	2,852	475	332	13%	1%	\$12.84
41-1011	First-Line Supervisors of Retail Sales Workers	2,451	2,385	269	-66	-3%	1%	\$17.33
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2,432	2,508	266	76	3%	1%	\$28.80
53-3033	Light Truck Drivers	2,245	2,478	324	233	10%	1%	\$16.59
43-1011	First-Line Supervisors of Office and Administrative Support Workers	2,200	2,121	235	-79	-4%	1%	\$25.10
47-2061	Construction Laborers	1,786	1,768	180	-18	-1%	1%	\$21.81

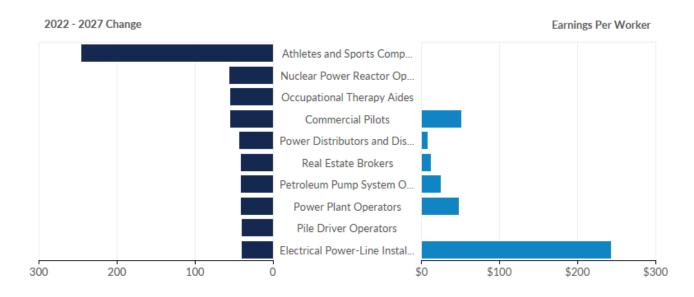
Top 20 Fastest Growing Occupations Requiring No More Than High School Diploma Or Equivalent



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35-2014	Cooks, Restaurant	2,520	2,852	475	332	13%	1%	\$12.84
31-1128	Home Health and Personal Care Aides	6,901	7,191	1,147	290	4%	4%	\$12.49
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	4,747	5,026	745	279	6%	3%	\$15.28
53-3033	Light Truck Drivers	2,245	2,478	324	233	10%	1%	\$16.59
35-3023	Fast Food and Counter Workers	8,729	8,948	1,967	219	3%	5%	\$10.84
49-9041	Industrial Machinery Mechanics	1,060	1,214	130	154	15%	1%	\$27.01
47-2111	Electricians	1,334	1,452	166	118	9%	1%	\$26.72
53-7051	Industrial Truck and Tractor Operators	1,443	1,557	194	114	8%	1%	\$17.29
51-1011	First-Line Supervisors of Production and Operating Workers	1,785	1,894	213	109	6%	1%	\$27.91
51-9111	Packaging and Filling Machine Operators and Tenders	848	954	124	106	13%	0%	\$17.88
51-2028	Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers	438	530	75	92	21%	0%	\$17.55
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	2,915	3,006	481	91	3%	2%	\$15.83

39-9031	Exercise Trainers and Group Fitness Instructors	403	490	97	87	22%	0%	\$14.78
51-3092	Food Batchmakers	328	412	68	84	26%	0%	\$15.43
39-3091	Amusement and Recreation Attendants	564	646	178	82	15%	0%	\$12.31
51-4121	Welders, Cutters, Solderers, and Brazers	1,426	1,505	177	79	6%	1%	\$20.88
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2,432	2,508	266	76	3%	1%	\$28.80
53-3031	Driver/Sales Workers	1,621	1,693	208	72	4%	1%	\$12.92
21-1093	Social and Human Service Assistants	1,004	1,073	131	69	7%	1%	\$16.12
33-9032	Security Guards	1,436	1,504	219	68	5%	1%	\$12.92

Top 20 Highest Paying Occupations Requiring No More Than High School Diploma Or Equivalent



SOC Code	Description	2022 Jobs	2027 Jobs	Annual Openings	2022 - 2027 Change	2022 - 2027 % Change	% of All Regional Jobs (2022)	Median Hourly Earnings
27-2021	Athletes and Sports Competitors	1	3	Insf. Data	2	200%	0%	\$246.07
51-8011	Nuclear Power Reactor Operators	0	0	0	0	0%	0%	\$57.02
31-2012	Occupational Therapy Aides	0	0	Insf. Data	0	0%	0%	\$55.91
53-2012	Commercial Pilots	51	51	7	0	0%	0%	\$55.49
51-8012	Power Distributors and Dispatchers	8	9	Insf. Data	1	13%	0%	\$44.03
41-9021	Real Estate Brokers	12	13	1	1	8%	0%	\$42.53
51-8093	Petroleum Pump System Operators, Refinery Operators, and Gaugers	26	47	8	21	81%	0%	\$42.42
51-8013	Power Plant Operators	49	50	6	1	2%	0%	\$42.32
47-2072	Pile Driver Operators	1	3	Insf. Data	2	200%	0%	\$41.36
49-9051	Electrical Power-Line Installers and Repairers	244	227	21	-17	-7%	0%	\$41.33
33-1011	First-Line Supervisors of Correctional Officers	72	72	7	0	0%	0%	\$39.75
11-9131	Postmasters and Mail Superintendents	42	40	3	-2	-5%	0%	\$39.46
47-2011	Boilermakers	43	41	4	-2	-5%	0%	\$38.18

11-3071	Transportation, Storage, and Distribution Managers	241	253	23	12	5%	0%	\$38.17
47-4021	Elevator and Escalator Installers and Repairers	5	9	Insf. Data	4	80%	0%	\$37.66
51-8091	Chemical Plant and System Operators	4	7	Insf. Data	3	75%	0%	\$36.42
53-4041	Subway and Streetcar Operators	13	12	1	-1	-8%	0%	\$35.99
53-7071	Gas Compressor and Gas Pumping Station Operators	1	1	Insf. Data	0	0%	0%	\$35.88
33-1012	First-Line Supervisors of Police and Detectives	189	189	13	0	0%	0%	\$35.78
49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	61	67	7	6	10%	0%	\$35.16

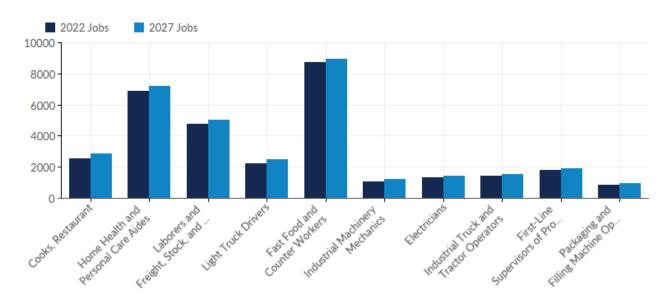
Top 20 Largest Occupations Requiring No More Than Associate's Degree



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41-2011	Cashiers	7,684	7,093	1,400	-591	-8%	4%	\$10.47
31-1128	Home Health and Personal Care Aides	6,901	7,191	1,147	290	4%	3%	\$12.49
41-2031	Retail Salespersons	6,457	6,225	931	-232	-4%	3%	\$12.38
53-7065	Stockers and Order Fillers	5,763	5,725	985	-38	-1%	3%	\$13.69
43-9061	Office Clerks, General	5,409	5,145	669	-264	-5%	3%	\$17.13
53-3032	Heavy and Tractor-Trailer Truck Drivers	5,400	5,439	672	39	1%	3%	\$22.94
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	4,747	5,026	745	279	6%	2%	\$15.28
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	4,346	4,338	628	-8	0%	2%	\$13.17
43-4051	Customer Service Representatives	4,220	3,901	578	-319	-8%	2%	\$16.97
35-3031	Waiters and Waitresses	3,905	3,959	811	54	1%	2%	\$11.04
51-2098	Miscellaneous Assemblers and Fabricators	3,534	3,329	414	-205	-6%	2%	\$18.63
49-9071	Maintenance and Repair Workers, General	3,399	3,424	341	25	1%	2%	\$19.98

43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	3,393	3,170	390	-223	-7%	2%	\$17.06
31-1131	Nursing Assistants	3,171	2,896	455	-275	-9%	2%	\$14.53
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	2,915	3,006	481	91	3%	1%	\$15.83
43-3031	Bookkeeping, Accounting, and Auditing Clerks	2,794	2,684	340	-110	-4%	1%	\$18.13
25-9045	Teaching Assistants, Except Postsecondary	2,530	2,541	307	11	0%	1%	\$14.04
35-2014	Cooks, Restaurant	2,520	2,852	475	332	13%	1%	\$12.84
41-1011	First-Line Supervisors of Retail Sales Workers	2,451	2,385	269	-66	-3%	1%	\$17.33

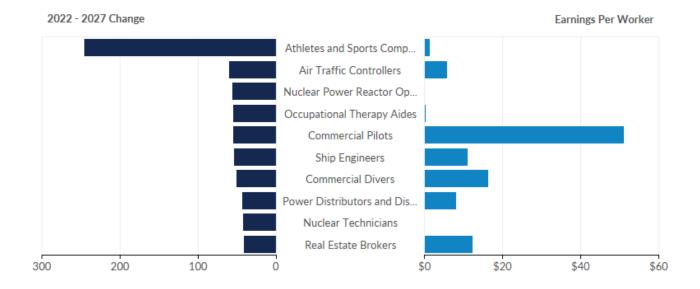
Top 20 Fastest Growing Occupations Requiring No More Than Associate's Degree



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53-7062	Laborers and Freight, Stock, and Material Movers, Hand	4,747	5,026	745	279	6%	2%	\$15.28
53-3033	Light Truck Drivers	2,245	2,478	324	233	10%	1%	\$16.59
35-3023	Fast Food and Counter Workers	8,729	8,948	1,967	219	3%	4%	\$10.84
49-9041	Industrial Machinery Mechanics	1,060	1,214	130	154	15%	1%	\$27.01
47-2111	Electricians	1,334	1,452	166	118	9%	1%	\$26.72
53-7051	Industrial Truck and Tractor Operators	1,443	1,557	194	114	8%	1%	\$17.29
51-1011	First-Line Supervisors of Production and Operating Workers	1,785	1,894	213	109	6%	1%	\$27.91
51-9111	Packaging and Filling Machine Operators and Tenders	848	954	124	106	13%	0%	\$17.88
51-2028	Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers	438	530	75	92	21%	0%	\$17.55
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	2,915	3,006	481	91	3%	1%	\$15.83
25-2011	Preschool Teachers, Except Special Education	895	984	118	89	10%	0%	\$14.38

39-9031 Exercise Trainers and Group Fitness Instructors 403 490 97 87 22% 0% \$14.78 51-3092 Food Batchmakers 328 412 68 84 26% 0% \$15.43 39-3091 Amusement and Recreation Attendants 564 646 178 82 15% 0% \$12.31 51-4121 Welders, Cutters, Solderers, and Brazers 1,426 1,505 177 79 6% 1% \$20.88 41-4012 Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products 2,432 2,508 266 76 3% 1% \$28.80 53-3031 Driver/Sales Workers 1,621 1,693 208 72 4% 1% \$12.92 21-1093 Social and Human Service Assistants 1,004 1,073 131 69 7% 0% \$16.12									
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39-3091 Attendants 564 646 178 82 15% 0% \$12.31 51-4121 Welders, Cutters, Solderers, and Brazers 1,426 1,505 177 79 6% 1% \$20.88 41-4012 Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products 2,432 2,508 266 76 3% 1% \$28.80 53-3031 Driver/Sales Workers 1,621 1,693 208 72 4% 1% \$12.92	51-3092	Food Batchmakers	328	412	68	84	26%	0%	\$15.43
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41-4012 Manufacturing, Except Technical and Scientific Products 2,432 2,508 266 76 3% 1% \$28.80 53-3031 Driver/Sales Workers 1,621 1,693 208 72 4% 1% \$12.92	51-4121		1,426	1,505	177	79	6%	1%	\$20.88
	41-4012	Manufacturing, Except Technical and	2,432	2,508	266	76	3%	1%	\$28.80
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	21-1093	Social and Human Service Assistants	1,004	1,073	131	69	7%	0%	\$16.12

Top 20 Highest Paying Occupations Requiring No More Than Associate's Degree



SOC Code	Description	2022 Jobs	2027 Jobs	Annual Openings	2022 - 2027 Change	2022 - 2027 % Change	% of All Regional Jobs (2022)	Median Hourly Earnings
27-2021	Athletes and Sports Competitors	1	3	Insf. Data	2	200%	0%	\$246.07
53-2021	Air Traffic Controllers	6	6	Insf. Data	0	0%	0%	\$60.62
51-8011	Nuclear Power Reactor Operators	0	0	0	0	0%	0%	\$57.02
31-2012	Occupational Therapy Aides	0	0	Insf. Data	0	0%	0%	\$55.91
53-2012	Commercial Pilots	51	51	7	0	0%	0%	\$55.49
53-5031	Ship Engineers	11	11	2	0	0%	0%	\$55.08
49-9092	Commercial Divers	16	18	2	2	13%	0%	\$51.54
51-8012	Power Distributors and Dispatchers	8	9	Insf. Data	1	13%	0%	\$44.03
19-4051	Nuclear Technicians	0	0	0	0	0%	0%	\$43.05
41-9021	Real Estate Brokers	12	13	1	1	8%	0%	\$42.53
51-8093	Petroleum Pump System Operators, Refinery Operators, and Gaugers	26	47	8	21	81%	0%	\$42.42
51-8013	Power Plant Operators	49	50	6	1	2%	0%	\$42.32
47-2072	Pile Driver Operators	1	3	Insf. Data	2	200%	0%	\$41.36
49-9051	Electrical Power-Line Installers and Repairers	244	227	21	-17	-7%	0%	\$41.33
33-1011	First-Line Supervisors of Correctional Officers	72	72	7	0	0%	0%	\$39.75

11-9131	Postmasters and Mail Superintendents	42	40	3	-2	-5%	0%	\$39.46
49-2095	Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	85	84	9	-1	-1%	0%	\$39.28
47-2011	Boilermakers	43	41	4	-2	-5%	0%	\$38.18
11-3071	Transportation, Storage, and Distribution Managers	241	253	23	12	5%	0%	\$38.17
13-1032	Insurance Appraisers, Auto Damage	70	46	5	-24	-34%	0%	\$38.04

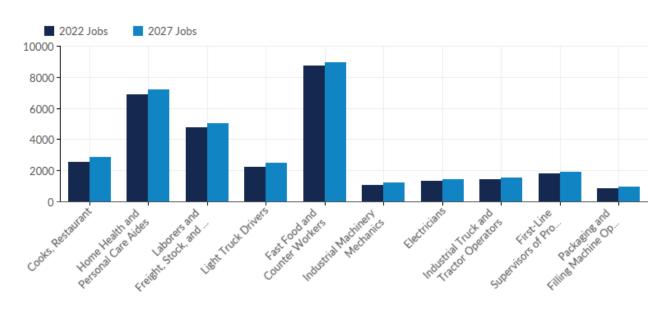
Top 20 Largest Occupations Requiring No More Than Some College, No Degree



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43-9061	Office Clerks, General	5,409	5,145	669	-264	-5%	3%	\$17.13
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	4,747	5,026	745	279	6%	3%	\$15.28
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	4,346	4,338	628	-8	0%	2%	\$13.17
43-4051	Customer Service Representatives	4,220	3,901	578	-319	-8%	2%	\$16.97
35-3031	Waiters and Waitresses	3,905	3,959	811	54	1%	2%	\$11.04
51-2098	Miscellaneous Assemblers and Fabricators	3,534	3,329	414	-205	-6%	2%	\$18.63
49-9071	Maintenance and Repair Workers, General	3,399	3,424	341	25	1%	2%	\$19.98
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	3,393	3,170	390	-223	-7%	2%	\$17.06

35-1012	First-Line Supervisors of Food Preparation and Serving Workers	2,915	3,006	481	91	3%	2%	\$15.83
43-3031	Bookkeeping, Accounting, and Auditing Clerks	2,794	2,684	340	-110	-4%	2%	\$18.13
25-9045	Teaching Assistants, Except Postsecondary	2,530	2,541	307	11	0%	1%	\$14.04
35-2014	Cooks, Restaurant	2,520	2,852	475	332	13%	1%	\$12.84
41-1011	First-Line Supervisors of Retail Sales Workers	2,451	2,385	269	-66	-3%	1%	\$17.33
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2,432	2,508	266	76	3%	1%	\$28.80
53-3033	Light Truck Drivers	2,245	2,478	324	233	10%	1%	\$16.59

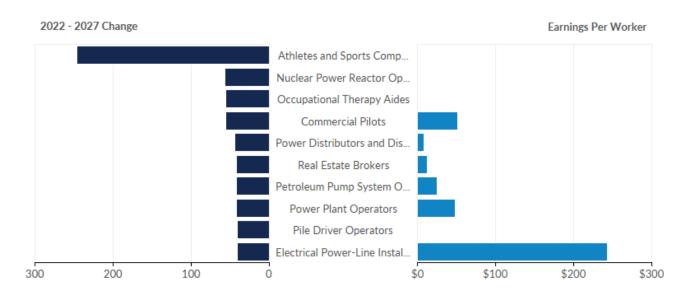
Top 20 Fastest Growing Occupations Requiring No More Than Some College, No Degree



SOC Code	Description	2022 Jobs	2027 Jobs	Annual Openings	2022 - 2027 Change	2022 - 2027 % Change	% of All Regional Jobs (2022)	Median Hourly Earnings
35-2014	Cooks, Restaurant	2,520	2,852	475	332	13%	1%	\$12.84
31-1128	Home Health and Personal Care Aides	6,901	7,191	1,147	290	4%	4%	\$12.49
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	4,747	5,026	745	279	6%	3%	\$15.28
53-3033	Light Truck Drivers	2,245	2,478	324	233	10%	1%	\$16.59
35-3023	Fast Food and Counter Workers	8,729	8,948	1,967	219	3%	5%	\$10.84
49-9041	Industrial Machinery Mechanics	1,060	1,214	130	154	15%	1%	\$27.01
47-2111	Electricians	1,334	1,452	166	118	9%	1%	\$26.72
53-7051	Industrial Truck and Tractor Operators	1,443	1,557	194	114	8%	1%	\$17.29
51-1011	First-Line Supervisors of Production and Operating Workers	1,785	1,894	213	109	6%	1%	\$27.91
51-9111	Packaging and Filling Machine Operators and Tenders	848	954	124	106	13%	0%	\$17.88
51-2028	Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers	438	530	75	92	21%	0%	\$17.55
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	2,915	3,006	481	91	3%	2%	\$15.83

39-9031	Exercise Trainers and Group Fitness Instructors	403	490	97	87	22%	0%	\$14.78
51-3092	Food Batchmakers	328	412	68	84	26%	0%	\$15.43
39-3091	Amusement and Recreation Attendants	564	646	178	82	15%	0%	\$12.31
51-4121	Welders, Cutters, Solderers, and Brazers	1,426	1,505	177	79	6%	1%	\$20.88
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2,432	2,508	266	76	3%	1%	\$28.80
53-3031	Driver/Sales Workers	1,621	1,693	208	72	4%	1%	\$12.92
21-1093	Social and Human Service Assistants	1,004	1,073	131	69	7%	1%	\$16.12
33-9032	Security Guards	1,436	1,504	219	68	5%	1%	\$12.92

Top 20 Highest Paying Occupations Requiring No More Than Some College, No Degree



SOC Code	Description	2022 Jobs	2027 Jobs	Annual Openings	2022 - 2027 Change	2022 - 2027 % Change	% of All Regional Jobs (2022)	Median Hourly Earnings
27-2021	Athletes and Sports Competitors	1	3	Insf. Data	2	200%	0%	\$246.07
51-8011	Nuclear Power Reactor Operators	0	0	0	0	0%	0%	\$57.02
31-2012	Occupational Therapy Aides	0	0	Insf. Data	0	0%	0%	\$55.91
53-2012	Commercial Pilots	51	51	7	0	0%	0%	\$55.49
51-8012	Power Distributors and Dispatchers	8	9	Insf. Data	1	13%	0%	\$44.03
41-9021	Real Estate Brokers	12	13	1	1	8%	0%	\$42.53
51-8093	Petroleum Pump System Operators, Refinery Operators, and Gaugers	26	47	8	21	81%	0%	\$42.42
51-8013	Power Plant Operators	49	50	6	1	2%	0%	\$42.32
47-2072	Pile Driver Operators	1	3	Insf. Data	2	200%	0%	\$41.36
49-9051	Electrical Power-Line Installers and Repairers	244	227	21	-17	-7%	0%	\$41.33
33-1011	First-Line Supervisors of Correctional Officers	72	72	7	0	0%	0%	\$39.75
11-9131	Postmasters and Mail Superintendents	42	40	3	-2	-5%	0%	\$39.46
47-2011	Boilermakers	43	41	4	-2	-5%	0%	\$38.18

11-3071	Transportation, Storage, and Distribution Managers	241	253	23	12	5%	0%	\$38.17
47-4021	Elevator and Escalator Installers and Repairers	5	9	Insf. Data	4	80%	0%	\$37.66
51-8091	Chemical Plant and System Operators	4	7	Insf. Data	3	75%	0%	\$36.42
53-4041	Subway and Streetcar Operators	13	12	1	-1	-8%	0%	\$35.99
53-7071	Gas Compressor and Gas Pumping Station Operators	1	1	Insf. Data	0	0%	0%	\$35.88
33-1012	First-Line Supervisors of Police and Detectives	189	189	13	0	0%	0%	\$35.78
49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	61	67	7	6	10%	0%	\$35.16

Largest Openings/Completions Gaps

Openings are the number of new job openings (due to economic growth) plus replacement job openings (due to turnover) that can be expected for an occupation in a given year. Completions are the number of students who completed a course of study preparing them for that occupation. Thus, openings are analogous to labor market demand, while completions are analogous to labor market supply.

31-1128 Home Health and Personal Care Aides 1.147 70 1.077 53-7065 Stockers and Order Fillers 985 18 967 35-3031 Waiters and Waitresses 811 0 811 53-7062 Laborers and Freight, Stock, and Material Movers, Hand 745 0 745 37-2011 Janitors and Cleaners, Except Maids and Housekeeping Cleaners 669 92 577 35-1012 First-Line Supervisors of Food Preparation and Serving Workers 481 5 476 35-2014 Cooks, Restaurant 475 0 475 41-2031 Retail Salespersons 931 495 436 35-3032 Heavy and Tractor-Trailer Truck Drivers 672 274 398 31-113 Nursing Assistants 455 101 354 35-3033 Light Truck Drivers 324 0 241 35-3041 Bartenders 241 0 219 35-2012 Food Preparation Workers 219 0 215 35-2012 Cooks, Institution and Cafeteria 215 0 20	SOC Code	Description	Annual Openings	Regional Completions (2017)	Difference
35-3031 Waiters and Waitresses 811 0 811 53-7062 Laborers and Freight, Stock, and Material Movers, Hand 745 0 745 37-2011 Janitors and Cleaners, Except Maids and Housekeeping Cleaners 628 21 607 43-9061 Office Clerks, General 669 92 577 35-1012 First-Line Supervisors of Food Preparation and Serving Workers 481 5 476 35-2014 Cooks, Restaurant 475 0 475 41-2031 Retail Salespersons 931 495 436 53-3032 Heavy and Tractor-Trailer Truck Drivers 672 274 398 31-1131 Nursing Assistants 455 101 354 53-3033 Light Truck Drivers 324 0 241 33-9032 Security Guards 219 0 219 35-2012 Food Preparation Workers 219 0 219 35-2012 Cooks, Institution and Cafeteria 215 0 208 51-1011 First-Line Supervisors of Production and Operating Workers 213 5 2	31-1128	Home Health and Personal Care Aides	1,147	70	1,077
53-7062 Laborers and Freight, Stock, and Material Movers, Hand 745 0 745 37-2011 Janitors and Cleaners, Except Maids and Housekeeping Cleaners 628 21 607 43-9061 Office Clerks, General 669 92 577 35-1012 First-Line Supervisors of Food Preparation and Serving Workers 481 5 476 35-2014 Cooks, Restaurant 475 0 475 41-2031 Retail Salespersons 931 495 436 53-3032 Heavy and Tractor-Trailer Truck Drivers 672 274 398 31-1131 Nursing Assistants 455 101 354 53-3033 Light Truck Drivers 324 0 324 35-3011 Bartenders 241 0 241 35-2021 Food Preparation Workers 219 0 219 35-2012 Food Preparation Workers 219 0 215 53-3031 Driver/Sales Workers 208 0 208 51-1011 First-Line Supervisors of Production and Operating Workers 213 5 208 <td>53-7065</td> <td>Stockers and Order Fillers</td> <td>985</td> <td>18</td> <td>967</td>	53-7065	Stockers and Order Fillers	985	18	967
37-2011 Janitors and Cleaners, Except Maids and Housekeeping Cleaners 628 21 607 43-9061 Office Clerks, General 669 92 577 35-1012 First-Line Supervisors of Food Preparation and Serving Workers 481 5 476 35-2014 Cooks, Restaurant 475 0 475 41-2031 Retail Salespersons 931 495 436 53-3032 Heavy and Tractor-Trailer Truck Drivers 672 274 398 31-1131 Nursing Assistants 455 101 354 53-3033 Light Truck Drivers 324 0 324 35-3011 Bartenders 241 0 241 33-9032 Security Guards 219 0 219 35-2012 Food Preparation Workers 219 0 215 53-3031 Driver/Sales Workers 208 0 208 51-1011 First-Line Supervisors of Production and Operating Workers 213 5 208 37-2012 Maids and Housekeeping Cleaners 219 21 198	35-3031	Waiters and Waitresses	811	0	811
43-9061 Office Clerks, General 669 92 577 35-1012 First-Line Supervisors of Food Preparation and Serving Workers 481 5 476 35-2014 Cooks, Restaurant 475 0 475 41-2031 Retail Salespersons 931 495 436 53-3032 Heavy and Tractor-Trailer Truck Drivers 672 274 398 31-1131 Nursing Assistants 455 101 354 53-3033 Light Truck Drivers 324 0 324 35-3011 Bartenders 241 0 241 33-9032 Security Guards 219 0 219 35-2012 Food Preparation Workers 219 0 215 53-3031 Driver/Sales Workers 208 0 208 51-1011 First-Line Supervisors of Production and Operating Workers 213 5 208 37-2012 Maids and Housekeeping Cleaners 219 21 198	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	745	0	745
35-1012 First-Line Supervisors of Food Preparation and Serving Workers 481 5 476 35-2014 Cooks, Restaurant 475 0 475 41-2031 Retail Salespersons 931 495 436 53-3032 Heavy and Tractor-Trailer Truck Drivers 672 274 398 31-1131 Nursing Assistants 455 101 354 53-3033 Light Truck Drivers 324 0 324 35-3011 Bartenders 241 0 241 33-9032 Security Guards 219 0 219 35-2021 Food Preparation Workers 219 0 215 53-3031 Driver/Sales Workers 208 0 208 51-1011 First-Line Supervisors of Production and Operating Workers 213 5 208 37-2012 Maids and Housekeeping Cleaners 219 21 198	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	628	21	607
35-2014 Cooks, Restaurant 475 0 475 41-2031 Retail Salespersons 931 495 436 53-3032 Heavy and Tractor-Trailer Truck Drivers 672 274 398 31-1131 Nursing Assistants 455 101 354 53-3033 Light Truck Drivers 324 0 324 35-3011 Bartenders 241 0 241 33-9032 Security Guards 219 0 219 35-2021 Food Preparation Workers 219 0 215 53-3031 Driver/Sales Workers 208 0 208 51-1011 First-Line Supervisors of Production and Operating Workers 213 5 208 37-2012 Maids and Housekeeping Cleaners 219 21 198	43-9061	Office Clerks, General	669	92	577
41-2031 Retail Salespersons 931 495 436 53-3032 Heavy and Tractor-Trailer Truck Drivers 672 274 398 31-1131 Nursing Assistants 455 101 354 53-3033 Light Truck Drivers 324 0 324 35-3011 Bartenders 241 0 241 33-9032 Security Guards 219 0 219 35-2021 Food Preparation Workers 219 0 215 53-3031 Driver/Sales Workers 208 0 208 51-1011 First-Line Supervisors of Production and Operating Workers 213 5 208 37-2012 Maids and Housekeeping Cleaners 219 21 198	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	481	5	476
53-3032 Heavy and Tractor-Trailer Truck Drivers 672 274 398 31-1131 Nursing Assistants 455 101 354 53-3033 Light Truck Drivers 324 0 324 35-3011 Bartenders 241 0 241 33-9032 Security Guards 219 0 219 35-2021 Food Preparation Workers 219 0 219 35-2012 Cooks, Institution and Cafeteria 215 0 215 53-3031 Driver/Sales Workers 208 0 208 51-1011 First-Line Supervisors of Production and Operating Workers 213 5 208 37-2012 Maids and Housekeeping Cleaners 219 21 198	35-2014	Cooks, Restaurant	475	0	475
31-1131 Nursing Assistants 455 101 354 53-3033 Light Truck Drivers 324 0 324 35-3011 Bartenders 241 0 241 33-9032 Security Guards 219 0 219 35-2021 Food Preparation Workers 219 0 219 35-2012 Cooks, Institution and Cafeteria 215 0 215 53-3031 Driver/Sales Workers 208 0 208 51-1011 First-Line Supervisors of Production and Operating Workers 213 5 208 37-2012 Maids and Housekeeping Cleaners 219 21 198	41-2031	Retail Salespersons	931	495	436
53-3033 Light Truck Drivers 324 0 324 35-3011 Bartenders 241 0 241 33-9032 Security Guards 219 0 219 35-2021 Food Preparation Workers 219 0 219 35-2012 Cooks, Institution and Cafeteria 215 0 215 53-3031 Driver/Sales Workers 208 0 208 51-1011 First-Line Supervisors of Production and Operating Workers 213 5 208 37-2012 Maids and Housekeeping Cleaners 219 21 198	53-3032	Heavy and Tractor-Trailer Truck Drivers	672	274	398
35-3011 Bartenders 241 0 241 33-9032 Security Guards 219 0 219 35-2021 Food Preparation Workers 219 0 219 35-2012 Cooks, Institution and Cafeteria 215 0 215 53-3031 Driver/Sales Workers 208 0 208 51-1011 First-Line Supervisors of Production and Operating Workers 213 5 208 37-2012 Maids and Housekeeping Cleaners 219 21 198	31-1131	Nursing Assistants	455	101	354
33-9032 Security Guards 219 0 219 35-2021 Food Preparation Workers 219 0 219 35-2012 Cooks, Institution and Cafeteria 215 0 215 53-3031 Driver/Sales Workers 208 0 208 51-1011 First-Line Supervisors of Production and Operating Workers 213 5 208 37-2012 Maids and Housekeeping Cleaners 219 21 198	53-3033	Light Truck Drivers	324	0	324
35-2021 Food Preparation Workers 219 0 219 35-2012 Cooks, Institution and Cafeteria 215 0 215 53-3031 Driver/Sales Workers 208 0 208 51-1011 First-Line Supervisors of Production and Operating Workers 213 5 208 37-2012 Maids and Housekeeping Cleaners 219 21 198	35-3011	Bartenders	241	0	241
35-2012 Cooks, Institution and Cafeteria 215 0 215 53-3031 Driver/Sales Workers 208 0 208 51-1011 First-Line Supervisors of Production and Operating Workers 213 5 208 37-2012 Maids and Housekeeping Cleaners 219 21 198	33-9032	Security Guards	219	0	219
53-3031Driver/Sales Workers208020851-1011First-Line Supervisors of Production and Operating Workers213520837-2012Maids and Housekeeping Cleaners21921198	35-2021	Food Preparation Workers	219	0	219
51-1011First-Line Supervisors of Production and Operating Workers213520837-2012Maids and Housekeeping Cleaners21921198	35-2012	Cooks, Institution and Cafeteria	215	0	215
37-2012 Maids and Housekeeping Cleaners 219 21 198	53-3031	Driver/Sales Workers	208	0	208
	51-1011	First-Line Supervisors of Production and Operating Workers	213	5	208
43-3031 Bookkeeping, Accounting, and Auditing Clerks 340 146 194	37-2012	Maids and Housekeeping Cleaners	219	21	198
	43-3031	Bookkeeping, Accounting, and Auditing Clerks	340	146	194

Job Postings Summary

Lightcast receives job postings data from its data provider, who collects and processes job postings from a wide variety of sources. Job posting analytics are more timely than traditional labor market information (LMI). Also referred to as "real-time" data, they provide a snapshot of positions that are currently advertised as vacant. However, since advertising a job opening is voluntary, and since the collection and analysis of advertisements is an automated process, real-time data are not statistically rigorous. Some companies advertise jobs in advance or in excess of those that are ready to be filled, or do not advertise for some positions at all. Job postings tend to over-represent certain sectors of the economy, such as technical and professional service industries, while other sectors are almost entirely absent. In contrast, traditional LMI is derived from vast administrative records and well-designed sample surveys that businesses are legally required to submit and are organized according to standardized classification systems. Job postings are best used as a complement to traditional LMI by informing short-term, tactical responses to rapidly fluctuating economic circumstances, and offering a more timely look at near-term trends and additional information such as specific company names and emerging high-tech skills.



There were **14**,351 total job postings for your selection from June 2023 to July 2023, of which **7**,859 were unique. These numbers give us a Posting Intensity of **2-to-1**, meaning that for every 2 postings there is 1 unique job posting.

This is close to the Posting Intensity for all other occupations and companies in the region (2-to-1), indicating that they are putting average effort toward hiring for this position.

Top Posted Occupations

Occupation (SOC)	Total/Unique (Jul 2021 - Jul 2023)	Posting Intensity	Median Posting Duration
Registered Nurses	21,475 / 7,327	3:1	26 days
Retail Salespersons	7,958 / 4,015	2:1	29 days
Heavy and Tractor-Trailer Truck Drivers	7,204 / 3,357	2:1	27 days
First-Line Supervisors of Retail Sales Workers	6,182 / 3,179	2:1	26 days
Licensed Practical and Licensed Vocational Nurses	5,000 / 2,349	2:1	25 days
Fast Food and Counter Workers	4,147 / 2,095	2:1	30 days
Laborers and Freight, Stock, and Material Movers, Hand	5,188 / 2,040	3:1	28 days
Customer Service Representatives	3,600 / 1,739	2:1	24 days
Nursing Assistants	3,822 / 1,666	2:1	27 days
Home Health and Personal Care Aides	2,799 / 1,580	2:1	23 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2,497 / 1,292	2:1	29 days
Food Service Managers	2,269 / 1,264	2:1	30 days
Maintenance and Repair Workers, General	2,369 / 1,229	2:1	27 days
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	2,144 / 1,168	2:1	33 days
Medical and Health Services Managers	2,132 / 1,075	2:1	30 days
Production Workers, All Other	2,537 / 985	3:1	27 days
Stockers and Order Fillers	2,097 / 958	2:1	27 days
Health Technologists and Technicians, All Other	2,038 / 887	2:1	32 days
Real Estate Sales Agents	3,637 / 866	4:1	38 days
Merchandise Displayers and Window Trimmers	2,229 / 838	3:1	28 days

Top Companies Posting

Company	Total/Unique (Jul 2021 - Jul 2023)	Posting Intensity	Median Posting Duration
Mercy Health	13,741 / 4,834	3:1	22 days
Dollar General	1,499 / 1,078	1:1	25 days
University of Pittsburgh Medical Center	1,588 / 1,067	1:1	30 days
Randstad	2,236 / 1,031	2:1	25 days
Youngstown State University	1,692 / 819	2:1	37 days
Walmart	1,784 / 750	2:1	19 days
Akron Children's Hospital	1,404 / 713	2:1	24 days
Avi Foodsystems	1,538 / 684	2:1	36 days
Giant Eagle	1,071 / 682	2:1	22 days
First National Bank Of Pennsylvania	1,433 / 671	2:1	18 days
CoreCivic	1,036 / 625	2:1	20 days
State Of Ohio	716 / 519	1:1	22 days
Windsor House	573 / 477	1:1	29 days
Prime Healthcare Services	1,622 / 458	4:1	42 days
Bon Secours	1,210 / 456	3:1	16 days
Burgan Real Estate	2,242 / 433	5:1	48 days
Bob Evans Restaurants	1,110 / 420	3:1	33 days
ShiftMed	1,203 / 382	3:1	22 days
Robert Half	443 / 377	1:1	24 days
East Liverpool City Hospital	1,239 / 370	3:1	36 days

Appendix A - Data Sources and Calculations

Industry Data

Emsi industry data have various sources depending on the class of worker. (1) For QCEW Employees, Emsi primarily uses the QCEW (Quarterly Census of Employment and Wages), with supplemental estimates from County Business Patterns. (2) Non-QCEW employees data are based on a number of sources including QCEW, Current Employment Statistics, County Business Patterns, BEA State and Local Personal Income reports, the National Industry-Occupation Employment Matrix (NIOEM), the American Community Survey, and Railroad Retirement Board statistics. (3) Self-Employed and Extended Proprietor classes of worker data are primarily based on the American Community Survey, Nonemployer Statistics, and BEA State and Local Personal Income Reports. Projections for QCEW and Non-QCEW Employees are informed by NIOEM and long-term industry projections published by individual states.

Occupation Data

Emsi occupation employment data are based on final Emsi industry data and final Emsi staffing patterns. Wage estimates are based on Occupational Employment Statistics (QCEW and Non-QCEW Employees classes of worker) and the American Community Survey (Self-Employed and Extended Proprietors). Occupational wage estimates are also affected by county-level Emsi earnings by industry.

Institution Data

The institution data in this report is taken directly from the national IPEDS database published by the U.S. Department of Education's National Center for Education Statistics.

Job Postings Data Disclaimer

Lightcast receives job postings data from its data provider, who collects and processes job postings from a wide variety of sources. Job posting analytics are more timely than traditional labor market information (LMI). Also referred to as "real-time" data, they provide a snapshot of positions that are currently advertised as vacant. However, since advertising a job opening is voluntary, and since the collection and analysis of advertisements is an automated process, real-time data are not statistically rigorous. Some companies advertise jobs in advance or in excess of those that are ready to be filled, or do not advertise for some positions at all. Job postings tend to over-represent certain sectors of the economy, such as technical and professional service industries, while other sectors are almost entirely absent. In contrast, traditional LMI is derived from vast administrative records and well-designed sample surveys that businesses are legally required to submit and are organized according to standardized classification systems. Job postings are best used as a complement to traditional LMI by informing short-term, tactical responses to rapidly fluctuating economic circumstances, and offering a more timely look at near-term trends and additional information such as specific company names and emerging high-tech skills.

Lightcast Job Postings

Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.

State Data Sources

This report uses state data from the following agencies: Ohio Department of Job and Family Services; Pennsylvania Department of Labor and Industry, Center for Workforce Information and Analysis